



Global Independent Benchmarking of Destinations' Competitiveness

Report n°1

Hospitality in European Cities:

More than a smile...







TRAVELSAT Competitive Index

1/ Survey Presentation & Methodology









Sample definition & Scope of analysis

- International tourists (at least 1 night at destination, all purposes of visit, all markets)
- Data period analyzed: 2011 to Q1/2013
- Selected analysis of 23 Indexes related to the human hospitality
- Focus on 5 markets: UK, France, Germany, Japan, US, Russia:
- Focus on 6 segments : Leisure, Business, Families, Friends
- Benchmark selection & sample sizes :

EUROCITIES	NON EU CITIES	
9 665	1 471	
		Main cities in North America, South-East Asia and Middle-East / North Africa
	Cork, Dublin, Dubrov Istanbul, Lisbon, Ljub	n, Berlin, Brussels, Bruges, Budapest, Copenhagen, nik, Edinburgh, Florence, Geneva, Zurich, Genoa, Ijana, London, Lyon, Madrid, Milano, Munich, Nice, Prague, Rome, Salzburg, Sofia, Turin, Venice, Vienna





TRAVELSAT© Indexes Definition



An Index for benchmarking Cities' hospitality competitiveness

Exceptional

High

Experience exceeds expectations

Acceptable

However, experience doesn't exceed expectations

Low

Problems of consistency in the quality provided and / or non fulfillment of expectations

Very low

Significant quality problems, highly detrimental to the reputation of the destination

Note: the interpretation grid does not apply to price related Indexes

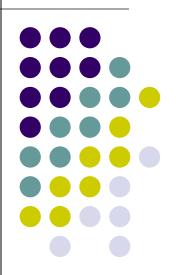




2. TRAVELSAT Competitive Index

Overview of the European Cities' Hospitality





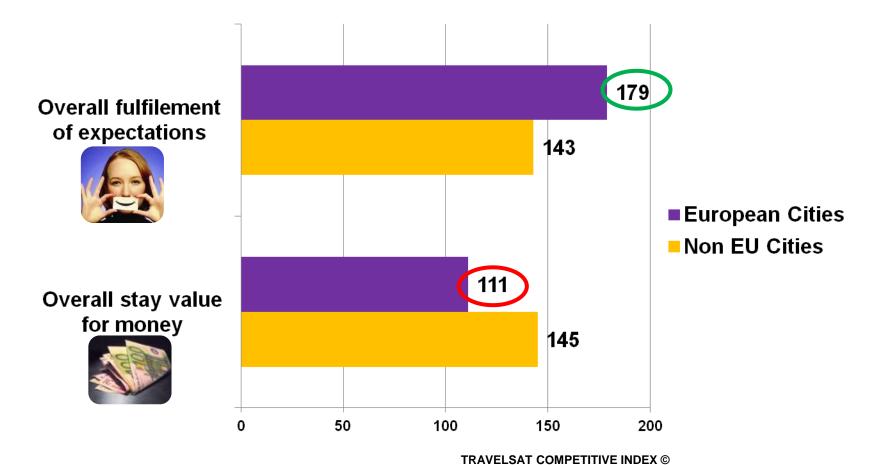






KEY PERFORMANCE INDEXES





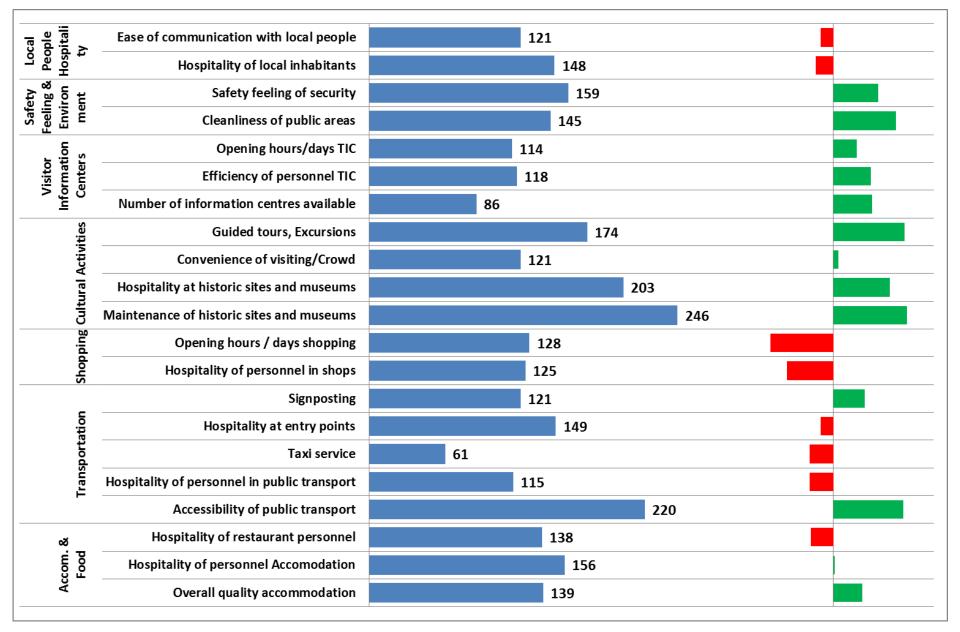






Hospitality Measures

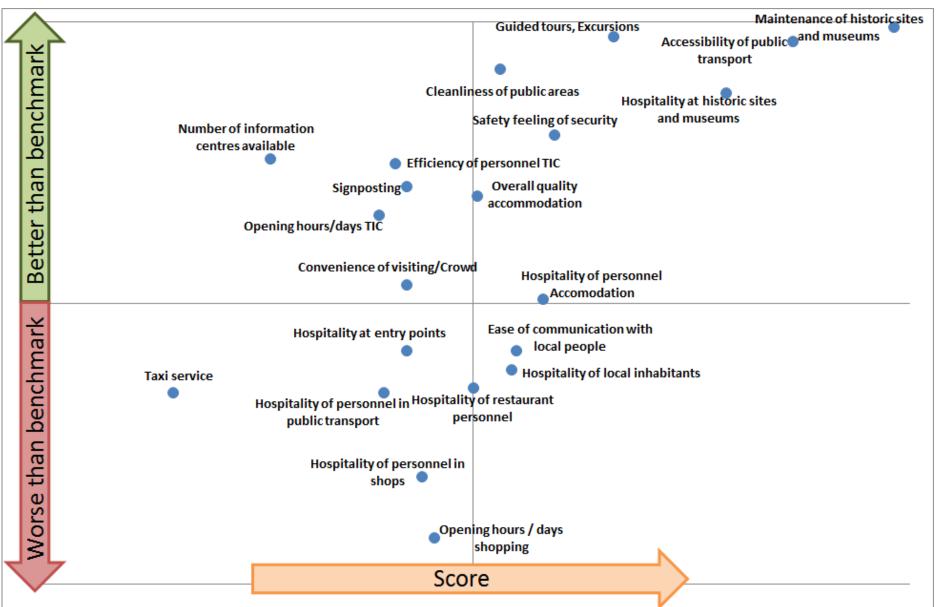






SUMMARIZING THE EU CITIES QUALITY COMPETITIVENESS...

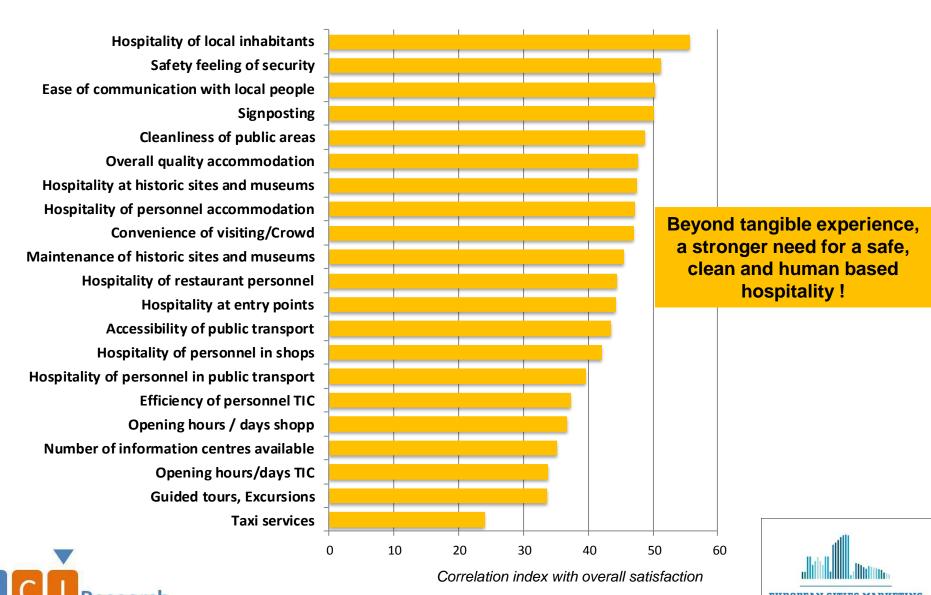






Tourism Competitive Intelligence

What criteria mostly drive City Hospitality?

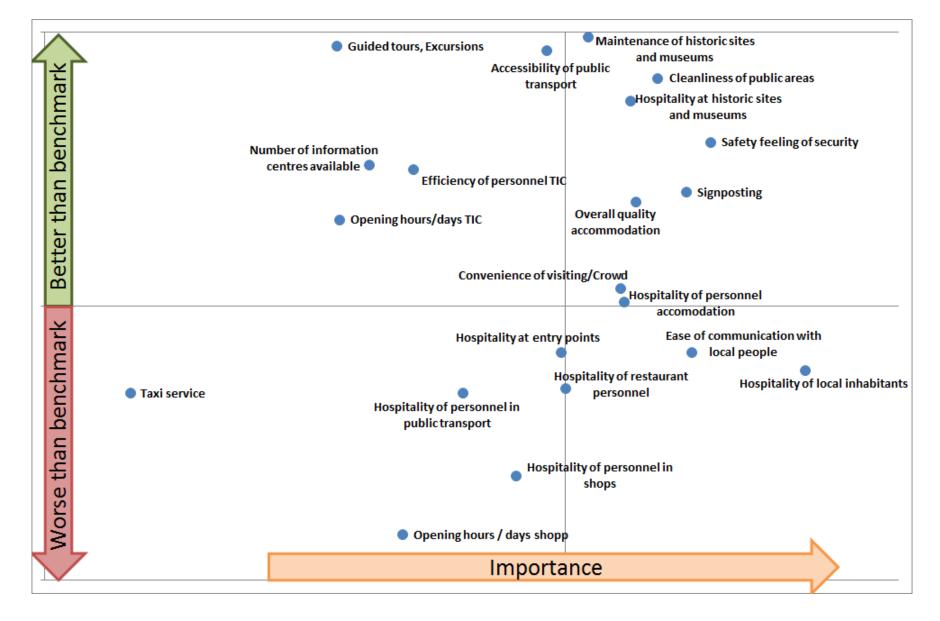


MEET EUROPEAN CITIES



SUMMARIZING THE EU CITIES QUALITY COMPETITIVENESS...

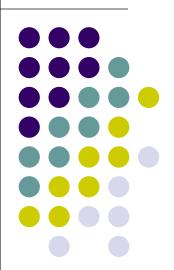




TRAVELSAT Competitive Index

Focus on specific markets











FRENCH VISITORS

Maintenance of historic sites and museums	224
Accessibility public transport	172
Hospitality in historic and museums	153
Feeling of security	143
Accommodation hospitality of personnel	139
Overall quality accommodation	127
Guided tours / Excursions	113
Cleanliness of public areas	113
Hospitality of local people	111
Opening hours/days shops	106
Hospitality of restaurant personnel	104
Hospitality at entry points	101
Hospitality of personnel in shops	91
Ease of communication with local people	84
VIC opening hours/days	80
Efficiency of personnel in VIC	74
Hospitality public transport	65
Signposting	50
Taxi service	49
Convenience of visiting/Crowd	43
Number of information centres available	19



Hospitality at entry points
Signposting
Convenience of visiting /Crowds





GERMAN VISITORS

-	
Maintenance of historic sites and museums	221
Hospitality in historic and museums	208
Accessibility public transport	186
Guided tours / Excursions	176
Hospitality of local people	169
Convenience of visiting/Crowd	164
Hospitality at entry points	158
Feeling of security	157
Accommodation hospitality of personnel	155
Hospitality of restaurant personnel	149
Opening hours/days shops	149
Overall quality accommodation	142
Ease of communication with local people	141
Signposting	126
Hospitality of personnel in shops	125
Cleanliness of public areas	114
VIC opening hours/days	109
Hospitality public transport	96
Efficiency of personnel in VIC	95
Number of information centres available	79
Taxi service	29



Cleanliness of public areas (sidewalks...)





UK VISITORS



Maintenance of historic sites	249
Accessibility public transport	232
Hospitality in historic and museums	217
Guided tours / Excursions	189
Accommodation hospitality of personnel	186
Hospitality at entry points	181
Hospitality of restaurant personnel	170
Opening hours/days shops	164
Feeling of security	164
Cleanliness of public areas	162
Overall quality accommodation	159
Hospitality of local people	159
Ease of communication with local people	142
Signposting	139
Efficiency of personnel in VIC	137
Hospitality of personnel in shops	136
VIC opening hours/days	134
Convenience of visiting/Crowd	132
Hospitality public transport	125
Number of information centres available	86
Taxi service	85



Less satisfied vs average

Convenience of visiting /Crowds
Safety feeling
Local people hospitality





US VISITORS



Maintenance of historic sites and museums	264
Hospitality in historic and museums	237
Accessibility public transport	231
Guided tours / Excursions	209
Accommodation hospitality of personnel	206
Feeling of security	193
Hospitality of local people	190
Ease of communication with local people	174
Overall quality accommodation	172
Efficiency of personnel in VIC	169
Cleanliness of public areas	169
Hospitality at entry points	167
Hospitality of restaurant personnel	165
Hospitality of personnel in shops	138
Convenience of visiting/Crowd	127
VIC opening hours/days	125
Number of information centres available	124
Signposting	116
Opening hours/days shops	113
Taxi service	112
Hospitality public transport	105

Ease of communication with local people



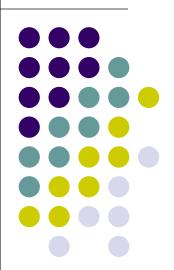
Hospitality in pub. transport Shops opening hours/days Signposting / VIC efficiency Hospitality at entry points



TRAVELSAT Competitive Index

Focus on specific segments







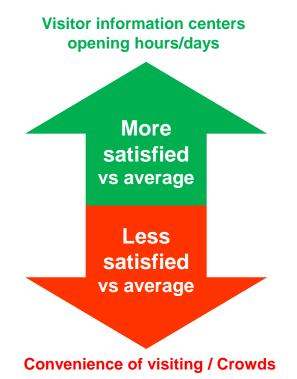




FAMILIES



Maintenance of historic sites and museums	255
Accessibility public transport	219
Hospitality in historic and museums	215
Guided tours / Excursions	176
Hospitality at entry points	175
Accommodation hospitality of personnel	173
Feeling of security	171
Overall quality accommodation	161
Cleanliness of public areas	154
Hospitality of local people	154
Hospitality of restaurant personnel	152
Hospitality of personnel in shops	143
Opening hours/days shops	143
Ease of communication with local people	134
Signposting	128
VIC opening hours/days	125
Efficiency of personnel in VIC	123
Hospitality public transport	121
Convenience of visiting/Crowd	120
Number of information centres available	87
Taxi service	84



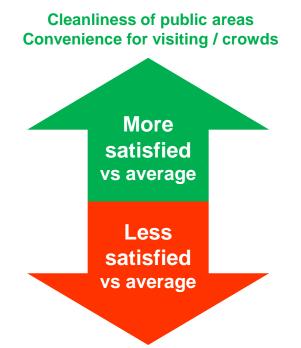




FRIENDS



Maintenance of historic sites and museums	240
Accessibility public transport	222
Hospitality in historic and museums	186
Guided tours / Excursions	171
Cleanliness of public areas	146
Feeling of security	143
Hospitality at entry points	138
Hospitality of local people	137
Accommodation hospitality of personnel	129
Convenience of visiting/Crowd	126
Opening hours/days shops	118
Overall quality accommodation	116
Hospitality of restaurant personnel	113
Signposting	112
Ease of communication with local people	112
Hospitality of personnel in shops	110
Hospitality public transport	105
VIC opening hours/days	100
Efficiency of personnel in VIC	97
Number of information centres available	74
Taxi service	49



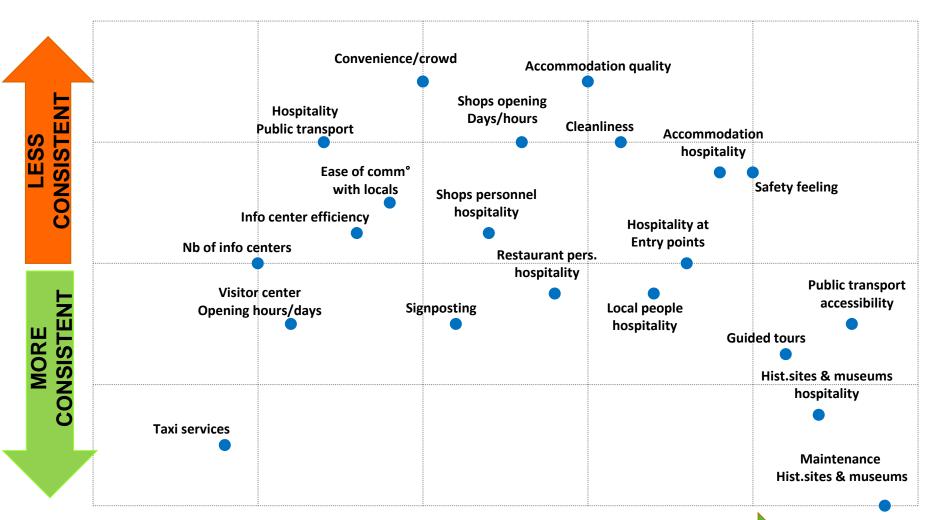
Accommodation staff hospitality Hospitality of personnel in shops





QUALITY CONSISTENCY ACROSS SEGMENTS AND MARKETS





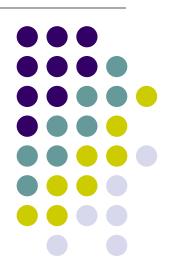


EUROPEAN CITIES MARKETING

TRAVELSAT Competitive Index

Conclusion









We live in a small complex world